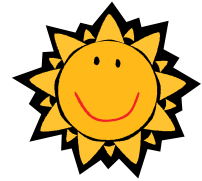




DBE DESERT NEWS



October 2006



DBE/ PRIME CONTRACTOR MATCHMAKING EVENT

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Hello Everyone!

Recently we have been receiving frequent requests from DBE's for opportunities to try and establish relationships with prime contractors and other buyers. I want to take this opportunity to let you all know that the DBE Supportive Services Program is going to host a Networking Matchmaker Event on October 26. It will be held at the Tucson Sheraton from 11:00am– 2:00pm. Our goal is to match up DBE firms with prime contractors, state and corporate buyers, and maybe even other DBE's. We are very excited to be able to sponsor and host this event. We are confident that this will bring together companies and provide great opportunities for all. This is just the first of many matchmaking events to come. This event also gives us the opportunity to show the DBE community that we are committed to enhancing the opportunities of the DBE's we serve. We are expecting over 50 DBE's and about 40-60 prime contractors, state and corporate buyers from around the area. If you miss the first one, don't worry, we will definitely have another early in 2007. You've probably already received at least a "save the date" for this event, if not contact either Jamie or myself and we'll make sure you get the flyer. Also, the planning has begun for the 2007 DBE Conference tentatively scheduled for April 24-25, so mark your calendars, looks like it will be even better than last years. We are looking forward to see you at both events!! Gonz

2006 Networking Matchmaker

Here's a chance for DBE's, Primes, Government and
Corporate Buyers to all get on the same page

Sheraton Tucson
5151 E. Grant Road
Tucson, AZ

Contact Donato Consulting for more information and register for this event
(520) 731-8154 or joe@donatoconsulting.com

Bring your business cards
Sponsored by ADOT and all of our friends

CONTACT INFORMATION:

PHONE #:

(602) 712-7761

FAX #:

(602) 712-3711

1135 N. 22nd Ave.
Phoenix, AZ 85009

EMAIL:

rgonzales@azdot.gov

Jamie Graves will be publishing the DBE Desert News quarterly. If you have any questions or comments please feel free to contact her @ (602) 712-7761 or jgraves2@azdot.gov

UPCOMING ADOT JOBS...

ADOT JOBS BIDDING: 10/6/2006

1. Location: Phoenix-Globe Hwy (US 60)
Project # STP-060-C(200)B
Tracs #: 060-MA-186-H670201 C
Amount: \$ 4,800,000
DBE Goal: 0%
2. Location: Benson-Steins Pass Hwy (I-10)
Project # IM-010-F-(006)A
Tracs #: 010-CH-303-H637001 C
Amount: \$ 12,100,000
DBE Goal: 0%



ADOT JOBS BIDDING: 10/27/2006

1. Location: Ehrenberg-Phoenix HWY (I-10)
Project # CM-010-B(200)A
Tracs #: 010-MA-139-H668901 C
Amount: \$ 2,246,000
DBE Goal: 0%
2. Location: Gila Bend-Lukeville Hwy
Project # TEA-085-A(004)A
Tracs #: 085-PM-040-H660301 C
Amount: \$ 990,000
DBE Goal: 0%
2. Location: Kingman-Seligman Hwy
Project # TEA-066-A(002)A
Tracs #: 066-MO-103-H633101 C
Amount: \$ 800,000
DBE Goal: 0%



DOING BUSINESS WITH THE STATE WORKSHOPS:

When: October 4, 2006 9:00 am– 12:00

Where: Small Business Development Center
901 N. Colombo, Bldg. 300
Sierra Vista, AZ 85635

Details: It's FREE!!

Hosted by: Cochise College SBDC (520) 515-5478

OTHER UPCOMING EVENTS:

ADOT DBE Training Seminar for Native American-owned Contractors

Topics include: AZ Dept. of Transportation DBE Certification, ADOT Pre-Apprentice Program, target marketing Native American Tribes

When: October 3, 2006

Where: San Juan College, 4601 College Blvd, Farmington, NM. Henderson Fine Arts Center, Rm # 9006

Limited Seating: Contact info@abcinc.biz (480) 413-0806

ADOT Networking & Matching Event

Looking to expand your business within Tucson and Southern Arizona? Bring your contracts ready for business!

When: October 26, 2006

Where: Sheraton Tucson: 5151 E. Grant Rd.

Details: 11:00 am– 2:00 pm, It's FREE!!

Hosted By: Arizona Department of Transportation, DBE Supportive Services Program

RSVP to Joe Donato @ (520) 731-8154 or
joe@donatoconsulting.com

Marketing Workshop:

When: November 8, 2006

Where: Sierra Vista, AZ Details TBA

FOR MORE INFO ON CURRENTLY ADVERTISED PROJECTS VISIT:

http://www.azdot.gov/Highways/cns/phone_sheet.asp

TO VISIT ADOT'S ENGINEERING WEBSITE VISIT:

<http://www.azdot.gov/Highways/ECS/>

WELCOME NEW DBE'S

CONGRATS

to the newly certified DBE companies. As of 10/01/2006

Alejandra Torres

President: Alejandra Torres
Phone: (602) 620-3117
Specialty: Interpreting and translation services
DBE # 5235

Color Repro Consulting, Inc.

President: Lisa Nisleit
Phone: (480) 329-9028
Specialty: Printing
DBE# 5250

MAX Reprographics

President: Bonita McFadden
Phone: (602) 273-6292
Specialty: Reprographic printing
DBE #5244

Multitech Group, Inc.

President: Christina Gross
Phone: (817) 496-5500
Specialty: Install conveyor systems
DBE #5245

Nest Energy Systems

President: Gale Lederle
Phone: (928) 899-8165
Specialty: Develop solar energy storage
DBE #5232

SW Equipment Company, Inc.

President: James Sanders
Phone: (856) 665-8200
Specialty: Supplier: food service
DBE #5236

*If you have recently changed your email address, please let Gonz or Paula know so we can update your profile to ensure that you receive all of the necessary information. If you have never given it to us we need it ASAP! You can contact Paula Brown @ pbrown@azdot.gov or @ (602) 712-7761



**IMPORTANT
REMINDER!!**

ATTENTION!!

**DBE PROGRAM
GRADUATE:**

**KATHERINE
CHRISTENSEN
& ASSOCIATES**

The DBE Supportive Services Program is proud to announce that KCA has graduated from the DBE program. Our ultimate goal is to see companies grow and become self sufficient in their industry. KCA has achieved this. Way to go!

RESOURCES:

**Arizona Hispanic
Chamber of Commerce**
www.azhcc.com (602) 279-1800

**Greater Phoenix Black
Chamber of Commerce**
www.PhoenixBlackChamber.com (602) 307-5200

U.S. Small Business Administration
www.sba.gov (602) 745-7200

Associated Minority Contractors of America
www.amcaaz.com (602) 495-0026

AZ Dept. of Commerce
www.azcommerce.com (602) 771-1196

**City of Phoenix
Equal Opportunity Dept.**
www.phoenix.gov (602) 256-4129

**City of Tucson
Equal Opportunity Dept.**
(520) 791-4866
Unified Certification Program
www.azdbe.com

BidSource
www.bidsource.com (602) 495-6492

**Arizona Minority Business
Development Center**
www.azmbdc.org

Scottsdale Chamber of Commerce
www.scottsdalechamber.com
(480) 949-2165

**National Association of Women Business
Owners (NAWBO)**
www.nawbophx.org or www.nawbotucson.org
(602) 685-1197 or (50) 32-Nawbo

American Indian Chamber of Commerce
www.aiccaz.org (602) 437-8729

Phoenix Chamber of Commerce
www.phoenixchamber.com (602) 254-5521

**AZ Department of Transportation
Civil Rights Office
1135 N. 22nd Ave 2nd Fl.
Phoenix, AZ 85009**

DBE Spotlight: Hoque & Associates, Inc.

Hoque & Associates (HA), Inc. was founded on February 7, 1997. HA is a consulting engineering firm specializing in geotechnical exploration and civil engineering, construction materials testing, environmental assessment, and solid waste engineering providing high quality, innovative, cost effective and responsive services to public and private sector clients. HA began in 1997 with less than 5 employees and an annual revenue of \$290,000. Since then, HA has grown to 21 employees in 2006 with \$1.7 annual revenue last year and expects to exceed the 2 million dollar mark this year. Despite having to close the doors soon after the tragedy of 9-11-2001, HA has been experiencing a 37% increase in growth in the last few years. Several factors that have contributed to that success some of which are based on the unique blend of east meets west which exists in the company culture. At HA, clients, employees, and families come first and giving back to the community is a priority. HA is living proof that education, free thinking, training, flexibility, and sharing core values and the key strengths of the company, and are reflected in its managements practices. In Mr. Hoque's own words, "We are not looking to become a billion dollar facility, rather, our intention is to provide innovative, cost effective quality services...while improving quality of life where we can...We define success as being able to put smiles on faces, whether they are owners, clients, employees or society at large."

Owner:
Mr. Enamul Hoque
Location: 4325 S. 34th
St., Phoenix, AZ 85040
Phone #: (480) 921-1368

****For details to any of these events you can contact either Gonz or Jamie at the ADOT Civil Rights Office.**

